

JUSTIN GODSEY

SALES / CUSTOMER EXPERIENCE / SOFTWARE DEVELOPMENT

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PROFESSIONAL PROFILE

Results-focused sales and operations professional with 10+ years of experience in customer service, commission-based retail, staff leadership, and independent business management. An independent software developer with a practical, people-first approach to building and improving products.

10+ YEARS

Customer-facing experience

14 APPS

Licensed Google developer

900,000+

Combined downloads

PROFESSIONAL EXPERIENCE

Presentation Expert, Tech | Target

Jul 2025 to Present

Execute floor presentation standards, planogram sets, merchandising revisions, store transitions, and price-label accuracy. Selected for a leadership development program.

Principal Agent | 8BitTrade / eBay

Jun 2017 to Nov 2025

Directed day-to-day business operations, scheduling, warehouse workflows, marketing, and customer retention. Coordinated staff activity and client service processes.

Retail Sales Associate | World Market

Oct 2017 to Jun 2018

Supported front-end service, merchandising, fixtures, product presentation, and pricing accuracy.

Assistant Store Manager | Teavana

Jul 2015 to Nov 2017

Coached the team, supported store operations and scheduling, and worked toward commission-based sales and service goals.

Store Manager | Sunglass Hut

Sep 2014 to Jul 2015

Led retail operations, merchandising, scheduling, team development, and sales-performance reporting.

Front End Keyholder | Food Lion

Sep 2011 to Aug 2014

Managed front-end service, cash accountability, deposits, and customer-facing store operations.

SELECTED EXPERTISE

Sales & leadership

Customer relationships, consultative selling, team coaching, retail operations, visual merchandising, scheduling, retention, and service recovery.

Education

Brightpoint Community College, AAS Business Management (in progress). Louisa County High School, Advanced Studies Diploma, honors.

Software & technical

HTML, C, VS Code, Git, GitHub, Linux/WSL. Microsoft Excel, Word, PowerPoint, Teams, Workday, SAP, Google Meet, and Zoom.

Professional development

30+ training certifications in management, marketing, customer relations, and related disciplines, available on request.